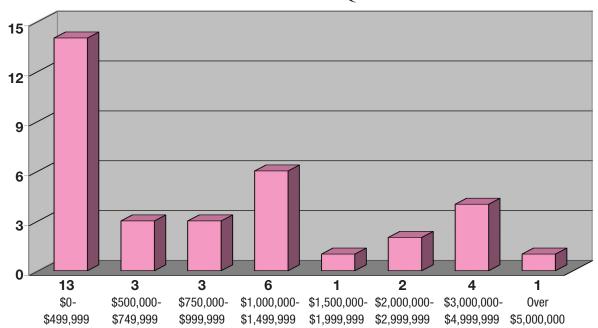
Lake Tahoe East Shore

2013 FIRST QUARTER STATISTICS

January 1 - March 31

UNITS SOLD IN FIRST QUARTER 2013



2013 vs 2012 OVERALL MARKET STATISTICS

EAST SHORE

	2013	2012	%
Volume	\$57,893,700	\$10,011,000	478%
Units	33	20	65%
Median Price	\$750,000	\$434,950	72%
Average Price	\$1,754,354	\$500,550	250%
Units Under \$1 Mil	19	19	0%
Units Over \$1 Mil	14	1	1300%

	2013	2012	%
Volume	\$4,823,000	\$1,538,600	213%
Units	9	10	-10%
Median Price	\$224,000	\$117,050	91%
Average Price	\$535,888	\$153,860	248%
Units Under \$500	8	10	-20%
Units Over \$500	1	0	100%

SINGLE FAMILY

CONDOS

