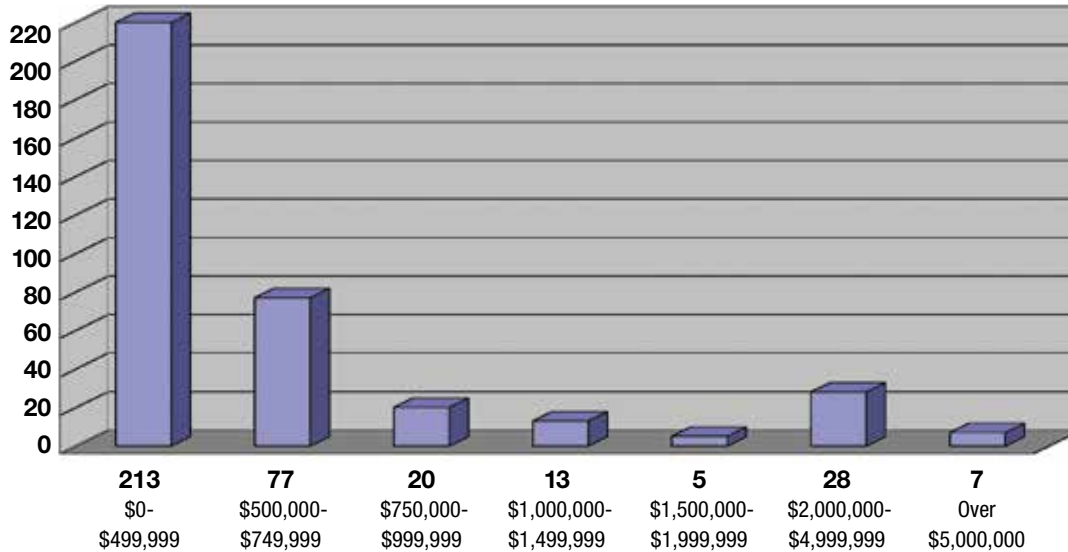


# EXCEPTIONAL RESULTS. AND MORE.

## TAHOE CITY

2012 Year End Statistics – January 1 - December 31

### UNITS SOLD IN 2012



## 2012 vs 2011 OVERALL MARKET STATISTICS

### TAHOE DONNER

|                     | 2012          | 2011          | %   |
|---------------------|---------------|---------------|-----|
| Volume              | \$321,492,992 | \$181,235,318 | 7%  |
| Units               | 363           | 257           | 41% |
| Median Price        | \$430,500     | \$432,000     | 0%  |
| Average Price       | \$885,655     | \$705,195     | 26% |
| Units Under \$1 Mil | 310           | 226           | 37% |
| Units Over \$1 Mil  | 53            | 31            | 71% |

|                   | 2012         | 2011         | %   |
|-------------------|--------------|--------------|-----|
| Volume            | \$44,000,475 | \$24,039,512 | 83% |
| Units             | 95           | 68           | 40% |
| Median Price      | \$262,500    | \$244,500    | 7%  |
| Average Price     | \$463,162    | \$353,522    | 31% |
| Units Under \$500 | 69           | 53           | 30% |
| Units Over \$500  | 26           | 15           | 73% |

### SINGLE FAMILY

### CONDOS

Information gathered from  
Tahoe Sierra Board of Realtors MLS 12/31/2012



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# EXCEPTIONAL RESULTS. AND MORE.

## LAKE TAHOE

2012 Year End Statistics – January 1 - December 31

### 2012 vs 2011

#### SINGLE FAMILY

#### CONDOS

##### INCLINE VILLAGE\*

\*includes PUD's

|                     | 2012          | 2011          | %   |
|---------------------|---------------|---------------|-----|
| Volume              | \$217,327,539 | \$134,193,754 | 62% |
| Units               | 189           | 124           | 52% |
| Median Price        | \$704,000     | \$750,000     | -6% |
| Average Price       | \$1,149,881   | \$1,082,208   | 6%  |
| Units Under \$1 Mil | 132           | 89            | 48% |
| Units Over \$1 Mil  | 56            | 35            | 60% |

|                   | 2012         | 2011         | %    |
|-------------------|--------------|--------------|------|
| Volume            | \$56,098,834 | \$44,361,540 | 26%  |
| Units             | 157          | 107          | 47%  |
| Median Price      | \$290,000    | \$349,900    | -17% |
| Average Price     | \$357,317    | \$414,594    | -14% |
| Units Under \$500 | 132          | 77           | 71%  |
| Units Over \$500  | 25           | 30           | -17% |

##### TAHOE CITY

|                     | 2012          | 2011          | %   |
|---------------------|---------------|---------------|-----|
| Volume              | \$321,492,992 | \$181,235,318 | 77% |
| Units               | 363           | 257           | 41% |
| Median Price        | \$430,500     | \$432,000     | 0%  |
| Average Price       | \$885,655     | \$705,195     | 26% |
| Units Under \$1 Mil | 310           | 226           | 37% |
| Units Over \$1 Mil  | 53            | 31            | 71% |

|                   | 2012         | 2011         | %   |
|-------------------|--------------|--------------|-----|
| Volume            | \$44,000,475 | \$24,039,512 | 83% |
| Units             | 95           | 68           | 40% |
| Median Price      | \$262,500    | \$244,500    | 7%  |
| Average Price     | \$463,162    | \$353,522    | 31% |
| Units Under \$500 | 69           | 53           | 30% |
| Units Over \$500  | 26           | 15           | 73% |

##### TOTAL-LAKEWIDE

|                     | 2012          | 2011          | %   |
|---------------------|---------------|---------------|-----|
| Volume              | \$862,360,263 | \$617,940,943 | 40% |
| Units               | 1,354         | 1,014         | 34% |
| Median Price        | \$315,000     | \$334,600     | -6% |
| Average Price       | \$636,898     | \$609,409     | 5%  |
| Units Under \$1 Mil | 1,199         | 917           | 31% |
| Units Over \$1 Mil  | 154           | 97            | 59% |

|                   | 2012          | 2011         | %   |
|-------------------|---------------|--------------|-----|
| Volume            | \$130,287,573 | \$95,749,424 | 36% |
| Units             | 360           | 275          | 31% |
| Median Price      | \$258,000     | \$275,000    | -6% |
| Average Price     | \$361,910     | \$348,180    | 4%  |
| Units Under \$500 | 302           | 222          | 36% |
| Units Over \$500  | 58            | 53           | 9%  |

Information gathered from Incline Village, Tahoe Sierra, Sierra Nevada, NNRMLS and South Lake Tahoe Board of Realtors MLS 12/31/2012



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