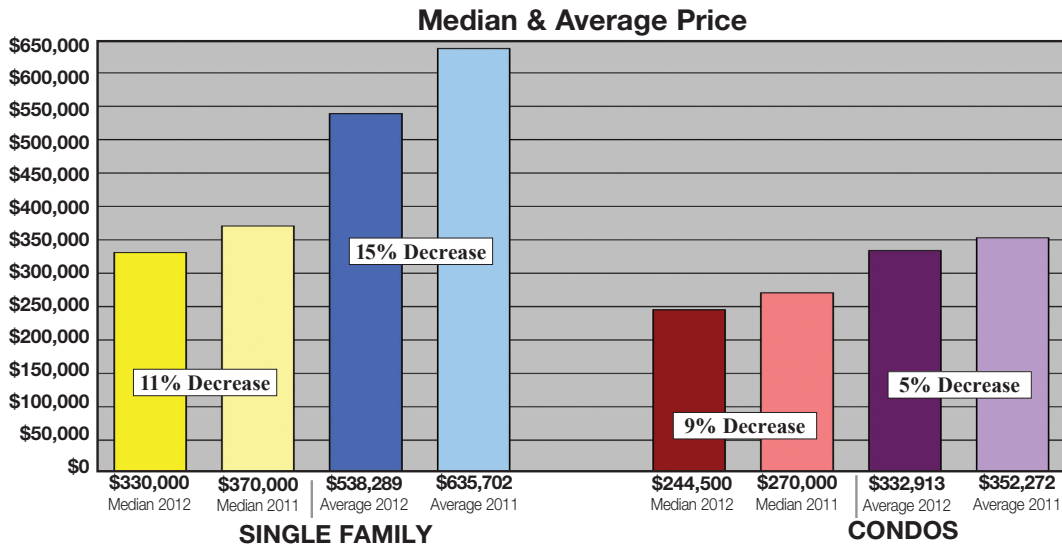
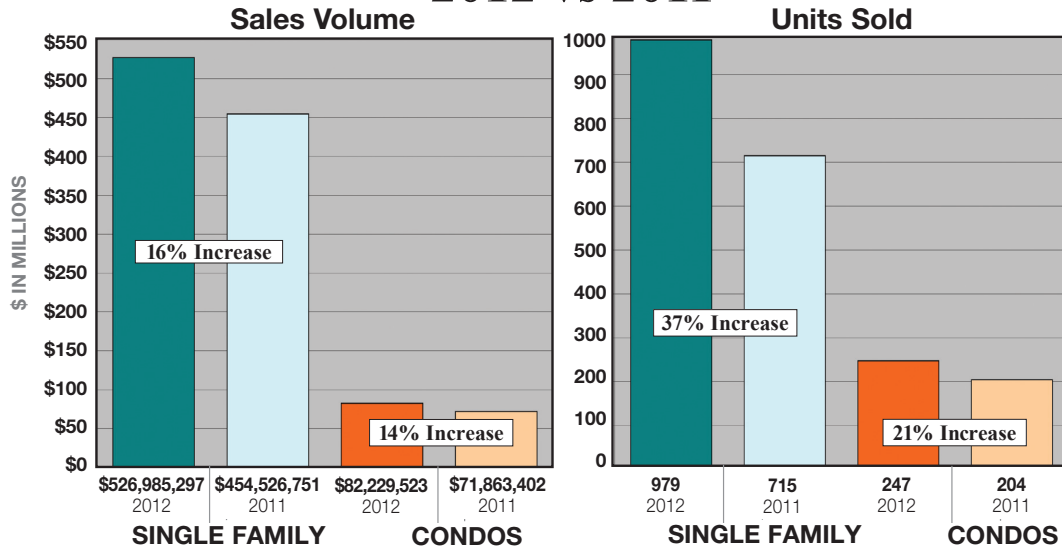


EXCEPTIONAL RESULTS. AND MORE.

LAKE TAHOE

2012 Mid-Year Statistics – January 1 - September 30

2012 vs 2011



Information gathered from Incline Village, Tahoe Sierra, Sierra Nevada, NNRMLS and South Lake Tahoe Board of Realtors MLS 09/30/2012



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EXCEPTIONAL RESULTS. AND MORE.

LAKE TAHOE

2012 Mid-Year Statistics – January 1 - September 30

2012 vs 2011

SINGLE FAMILY

CONDOS

INCLINE VILLAGE*

*includes PUD's

	2012	2011	%
Volume	\$131,661,489	\$101,004,801	30%
Units	134	93	44%
Median Price	\$702,000	\$760,000	-8%
Average Price	\$982,548	\$1,086,073	-10%
Units Under \$1 Mil	93	65	43%
Units Over \$1 Mil	41	28	46%

	2012	2011	%
Volume	\$34,068,284	\$30,894,790	10%
Units	103	78	32%
Median Price	\$275,000	\$339,250	-19%
Average Price	\$330,760	\$396,087	-16%
Units Under \$500	89	57	56%
Units Over \$500	14	21	-33%

TAHOE CITY

	2012	2011	%
Volume	\$180,714,389	\$136,136,928	33%
Units	253	178	42%
Median Price	\$419,000	\$449,750	-7%
Average Price	\$714,286	\$764,814	-7%
Units Under \$1 Mil	224	155	45%
Units Over \$1 Mil	29	23	26%

	2012	2011	%
Volume	\$27,075,675	\$19,078,012	42%
Units	67	51	31%
Median Price	\$240,000	\$257,700	-7%
Average Price	\$404,411	\$374,078	8%
Units Under \$500	50	39	28%
Units Over \$500	17	12	42%

TOTAL-LAKEWIDE

	2012	2011	%
Volume	\$526,985,297	\$454,526,751	16%
Units	979	715	37%
Median Price	\$330,000	\$370,000	-11%
Average Price	\$538,289	\$635,702	-15%
Units Under \$1 Mil	883	643	37%
Units Over \$1 Mil	96	72	33%

	2012	2011	%
Volume	\$82,229,523	\$71,863,402	14%
Units	247	204	21%
Median Price	\$244,500	\$270,000	-9%
Average Price	\$332,913	\$352,272	-5%
Units Under \$500	211	164	29%
Units Over \$500	36	40	-10%

Information gathered from Incline Village, Tahoe Sierra, Sierra Nevada, NNRMLS and South Lake Tahoe Board of Realtors MLS 09/30/2012



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