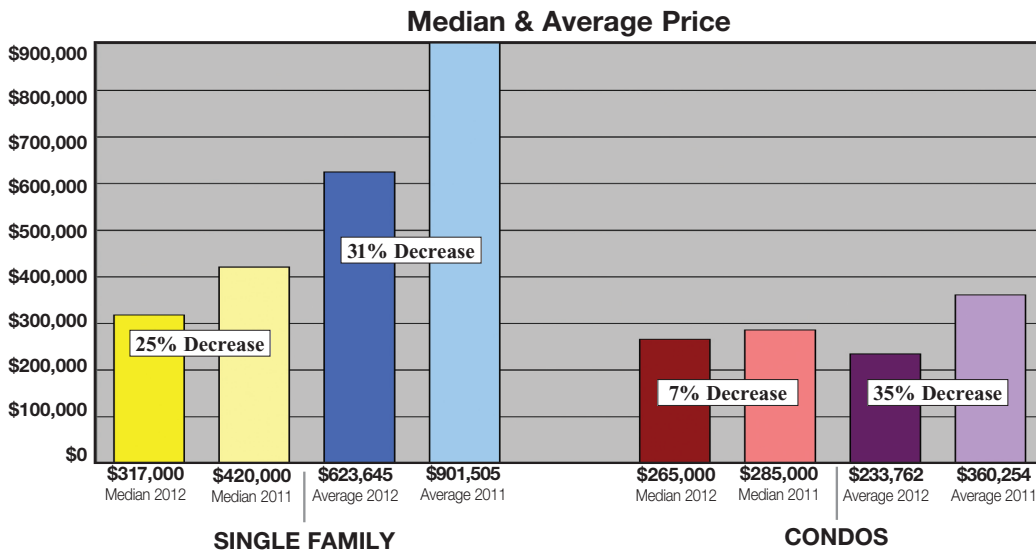
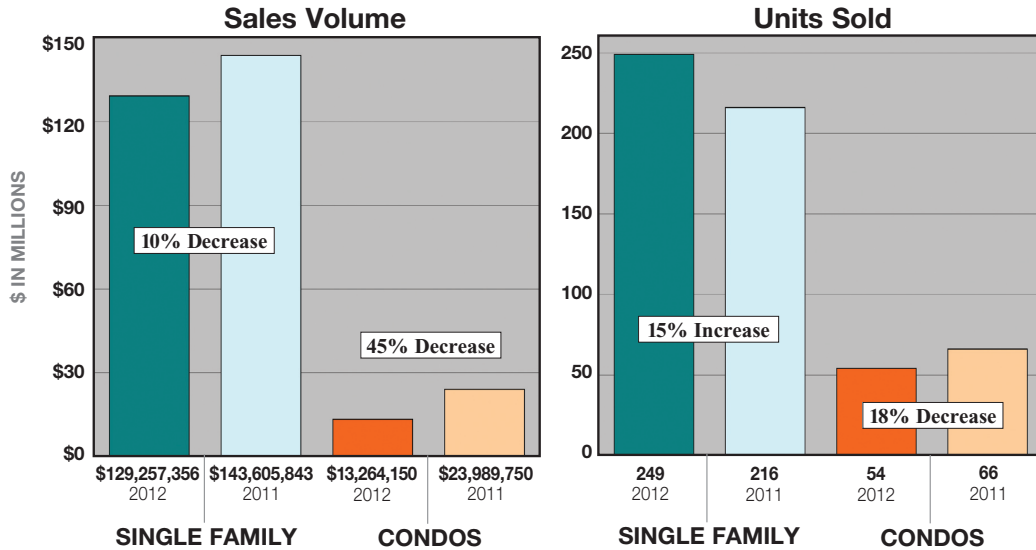


# EXCEPTIONAL RESULTS. AND MORE.

## LAKE TAHOE - LAKEWIDE

2012 First Quarter Statistics January 1 - March 31 2012 vs 2011



Information gathered from Incline Village, Tahoe Sierra, Sierra Nevada, NNRMLS and South Lake Tahoe Board of Realtors MLS 3/31/2012



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# EXCEPTIONAL RESULTS. AND MORE.

## LAKE TAHOE - LAKEWIDE

2012 First Quarter Statistics January 1 - March 31 2012 vs 2011

### SINGLE FAMILY

### CONDOS

#### INCLINE VILLAGE\*

\*includes PUD's

	2012	2011	%
Volume	\$35,912,400	\$41,200,400	-13%
Units	36	28	29%
Median Price	\$662,500	\$850,000	-22%
Average Price	\$997,567	\$1,471,442	-32%
Units Under \$1 Mil	26	18	44%
Units Over \$1 Mil	10	10	0%

	2012	2011	%
Volume	\$5,602,200	\$9,778,900	-43%
Units	18	18	0%
Median Price	\$250,000	\$440,000	-43%
Average Price	\$311,233	\$543,272	-43%
Units Under \$500	15	8	88%
Units Over \$500	3	10	-70%

#### EAST SHORE

	2012	2011	%
Volume	\$10,011,000	\$21,554,500	-54%
Units	20	21	-5%
Median Price	\$434,950	\$615,000	-29%
Average Price	\$500,550	\$1,026,404	-51%
Units Under \$1 Mil	19	16	19%
Units Over \$1 Mil	1	5	-80%

	2012	2011	%
Volume	\$1,538,600	\$4,094,400	-62%
Units	10	18	-44%
Median Price	\$117,050	\$227,500	-49%
Average Price	\$153,860	\$227,466	-32%
Units Under \$500	10	17	-41%
Units Over \$500	0	1	-100%

#### SOUTH SHORE

	2012	2011	%
Volume	\$37,716,868	\$45,405,015	-17%
Units	128	118	8%
Median Price	\$220,675	\$291,500	-24%
Average Price	\$294,663	\$384,788	-23%
Units Under \$1 Mil	125	117	7%
Units Over \$1 Mil	3	1	200%

	2012	2011	%
Volume	\$2,736,000	\$4,154,300	-34%
Units	12	13	-8%
Median Price	\$228,125	\$255,000	-11%
Average Price	\$228,000	\$319,562	-29%
Units Under \$500	12	12	0%
Units Over \$500	0	1	-100%

#### TAHOE CITY

	2012	2011	%
Volume	\$45,617,088	\$35,445,928	29%
Units	65	49	33%
Median Price	\$378,400	\$463,000	-18%
Average Price	\$701,801	\$723,386	-3%
Units Under \$1 Mil	58	43	35%
Units Over \$1 Mil	7	6	17%

	2012	2011	%
Volume	\$3,387,350	\$5,962,150	-43%
Units	14	17	-18%
Median Price	\$204,000	\$262,500	-22%
Average Price	\$241,953	\$350,714	-31%
Units Under \$500	12	14	-14%
Units Over \$500	2	3	-33%

#### TOTAL-LAKEWIDE

	2012	2011	%
Volume	\$129,257,356	\$143,605,843	-10%
Units	249	216	15%
Median Price	\$317,000	\$420,000	-25%
Average Price	\$623,645	\$901,505	-31%
Units Under \$1 Mil	228	194	18%
Units Over \$1 Mil	21	22	-5%

	2012	2011	%
Volume	\$13,264,150	\$23,989,750	-45%
Units	54	66	-18%
Median Price	\$265,000	\$285,000	-7%
Average Price	\$233,762	\$360,254	-35%
Units Under \$500	49	51	-4%
Units Over \$500	5	15	-67%

Information gathered from Incline Village, Tahoe Sierra, Sierra Nevada, NNRMLS and South Lake Tahoe Board of Realtors MLS 12/31/2011



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