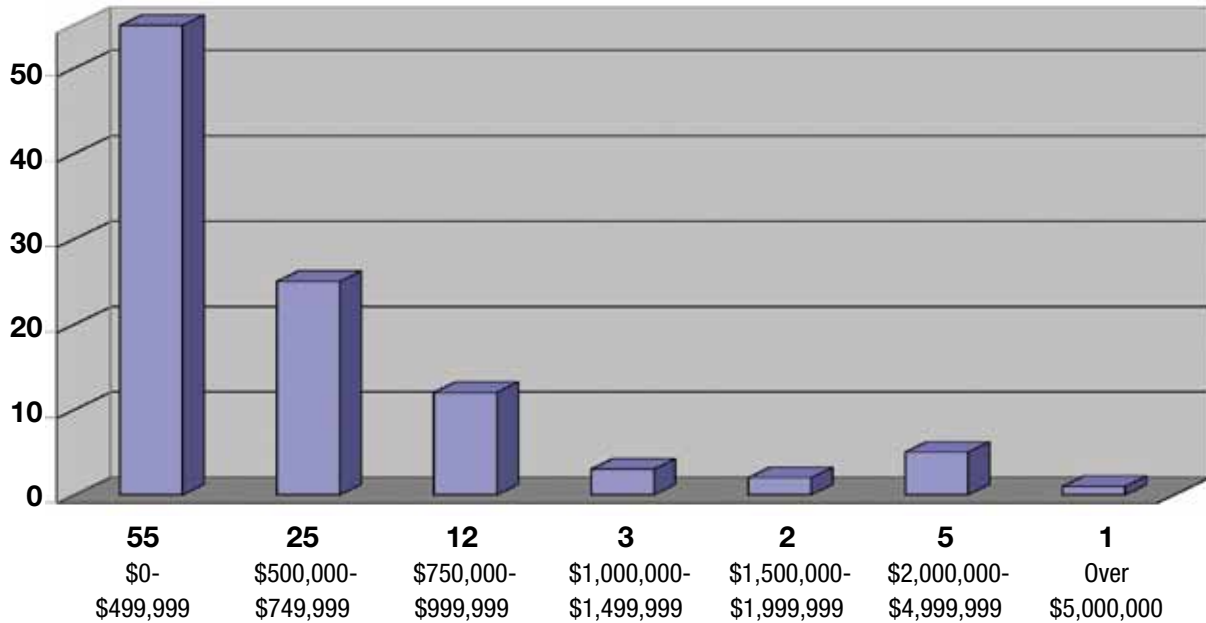


EXCEPTIONAL RESULTS. AND MORE.

WEST SHORE, NORTH SHORE AND TAHOE CITY PROPERTIES SOLD

Single Family Residences
January 1 – June 30, 2011



SINGLE FAMILY

CONDOS

WEST SHORE, NORTH SHORE AND TAHOE CITY

	2011	2010	%
Volume	\$70,208,378	\$81,217,732	-14%
Units	103	101	2%
Median Price	\$475,000	\$460,500	3%
Average Price	\$681,634	\$804,135	-15%
Units Under \$1 Mil	92	86	7%
Units Over \$1 Mil	11	15	-27%

	2011	2010	%
Volume	\$10,394,012	\$9,263,300	12%
Units	31	17	82%
Median Price	\$257,700	\$310,000	-17%
Average Price	\$335,290	\$544,900	-38%
Units Under \$500	26	11	136%
Units Over \$500	5	6	-17%

Information gathered from the Tahoe Sierra Multiple Listing Service as of June 30, 2011.



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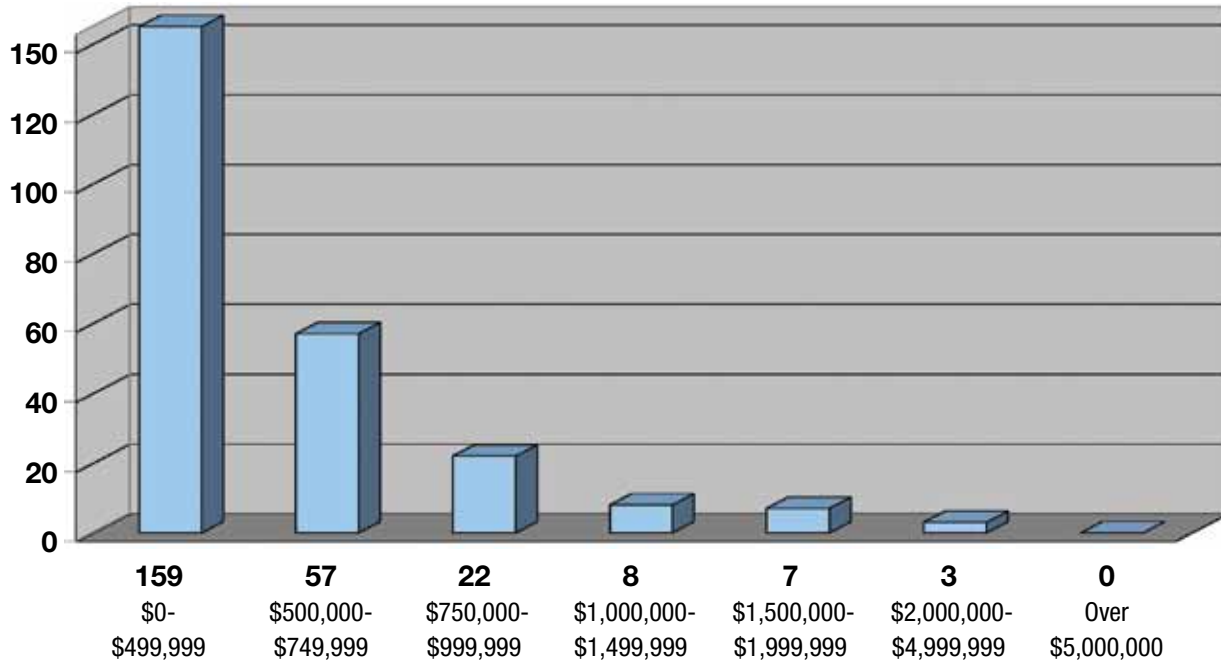
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EXCEPTIONAL RESULTS. AND MORE.

TRUCKEE PROPERTIES SOLD

Single Family Residences
January 1 – June 30, 2011



SINGLE FAMILY

CONDOS

TRUCKEE

	2011	2010	%
Volume	\$136,784,251	\$150,622,600	-9%
Units	256	245	4%
Median Price	\$433,000	\$505,000	-14%
Average Price	\$534,313	\$614,786	-13%
Units Under \$1 Mil	238	218	9%
Units Over \$1 Mil	18	27	-33%

	2011	2010	%
Volume	\$37,712,900	\$63,367,965	-40%
Units	88	109	-19%
Median Price	\$339,000	\$365,000	-7%
Average Price	\$433,481	\$581,357	-25%
Units Under \$500	69	81	-15%
Units Over \$500	19	28	-32%

Information gathered from the Tahoe Sierra Multiple Listing Service as of June 30, 2011.



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